

Name: _____

Date: _____

How to "Network"

Why Companies Don't Advertise

- ☆ Too big of a response = Too many interviews
- ☆ Time Consuming
- ☆ Receive hire recommendations from other people

Who do you know who might be able to help you find a job? Make a list here and make sure you actually get in touch with these people. This small network will help you find a job.

<i>Friends</i>	<i>What they do/where they work</i>
_____	_____
_____	_____
_____	_____
_____	_____

<i>Relatives</i>	<i>What they do/where they work</i>
_____	_____
_____	_____
_____	_____
_____	_____

<i>People you did business with in your old job</i>	<i>What they do/where they work</i>
_____	_____
_____	_____
_____	_____
_____	_____

<i>Organizations with business contacts you could use</i>	<i>Name of organization/how they could help</i>
_____	_____
_____	_____
_____	_____
_____	_____

<i>Other</i>	
_____	_____
_____	_____
_____	_____